

# BACC PAGES

Buffalo Area Chamber of Commerce & Tourism Bureau • January/February 2012

## 2012 CHAMBER EVENTS

- **Community Expo**  
March 24, 9 am - 1 pm  
Buffalo Community Middle School
- **Nick Miller Academic Luncheon**  
May 15, 11 am - 1 pm  
Buffalo Evangelical Free Church
- **Wild Scramble Golf Outing**  
May 31—Noon; Shotgun Start  
Wild Marsh Golf Club
- **Buffalo Days**  
June 10 - 17  
Fireworks - June 15  
Parade - June 16, 6 pm
- **Buffalo Rodeo**  
June 21-23
- **Crazy Days Sidewalk Sales**  
July 20 & 21
- **Chamber Appreciation Picnic**  
July 26, 11 am - 1:30 pm  
Sturges Park
- **Arts & Craft Festival - Downtown**  
August 18, 9 am - 3 pm
- **Taste of Buffalo**  
September 20, 5:30-8 pm  
Buffalo Civic Center
- **Membership Banquet**  
October 11, 5:30 pm  
Huikko's Bison Creek Dining
- **Trick or Treat the Merchants**  
October 27, 2 - 4 pm
- **Deck the Halls & Christmas in the Park**  
December 8

## Community Expo

**March 24, 2012**

**9 am - 1 pm**

We kick off the new year with the first of the 2012 Chamber-sponsored events, the 6th Annual Community Expo. The Expo will be held at the Buffalo Community Middle School on Saturday, March 24, from 9 a.m. to 1 p.m. A registration form is attached to this newsletter on page 4.

This is a great opportunity to showcase your company and products. Exhibit space is assigned on a first-come, first-served basis upon receipt of payment. Payment due date is

March 1, 2012 at the latest. The registration fee increases \$50 after March 1, 2012.

**Advertising opportunity** to market the Expo, we are again going to insert a full-color, single sheet



flyer into the Drummer a week prior to the event (the back side of last year's is posted in this article). 20,000 copies of this full-color flyer will be distributed to the following communities: Annandale, Buffalo, Hanover, Maple Lake, Monticello, Montrose, and St. Michael. The front side of the flyer will be an advertisement for the event and the backside will have five available spaces for advertising your business. These spaces are approximately 3.25 x 3.25 in size (depending on the Drummer's layout) and the cost is \$250 per ad space. This is an excellent way to advertise your

business for an exceptional value! Remember, this is a full-color flyer with 20,000 inserts being distributed to Buffalo and surrounding communities. Call the Chamber to reserve your ad space today!

Visit These Businesses & Others  
March 19 • 9:00 a.m. - 2:00 p.m.  
Buffalo Community Middle School

**Are You in IT?**  
Arch  
MIDbook  
Call 1-866-253-4262

**Live CPR**  
American Heart Association  
Call 1-800-275-2273

**Mike Zumbroski Buffalo**  
IB

**Kindle!**  
Buffalo Hospital

## Meet the Members

Starting on page 9 you will be able to read about our members. Sally started interviewing members last month asking them what they would like the reader to know about their business and what services they offer. "I have been learning so much about each company and have really enjoyed our time together," said Sally.

It is just a matter of time before she contacts you to set up an appointment. If you would like to meet sooner than later email [sally@buffalochamber.org](mailto:sally@buffalochamber.org).

# Shop Local

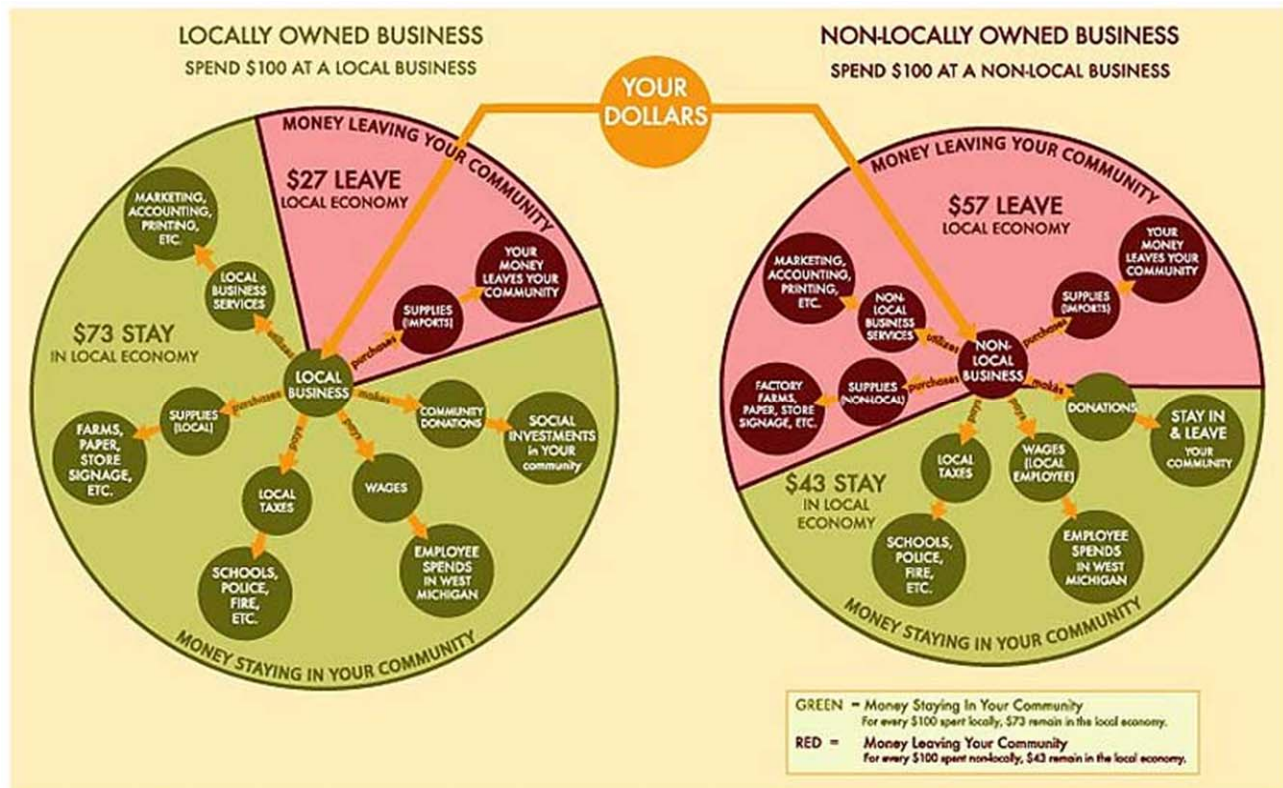
## Chamber Board of Directors Shop Local

There has been a local as well as a national push for consumers to shop local. Shop Local campaigns are tools for supporting your local, independent businesses. Most likely, your community's favorite businesses are more than places where money exchanges hands. Are they places where people enjoy gathering? Are they run by your neighbors? Are they service providers in your community? Well Buffalo, MN is no different.

Our incoming Chair, Randy Latzig, initiated the Chamber's Shop Local campaign at our annual Chamber membership banquet in October. Randy requested all Chamber members shop local this holiday season and the Chamber Board of Directors

took this request to heart. The Board pledged to shop local and track their December purchases on a Chamber created punch card. After the month concludes, the board will evaluate and report their impact in our community, and that's only from 12 consumers. Imagine if you could entice everyone in Buffalo to shop this way.

Let's try to keep that momentum rolling in our community. Supporting your local businesses year round is important to keep a Shop Local campaign alive in the minds of customers.



Locally spent dollar Graph (courtesy Greenupgrader.com). Resources: National Trust For Historic Preservation, Business Alliance for Local Living Economies, Shoplocalbuylocal.net.

### Chamber's Facebook Page

The Chamber's Facebook page features our members, your networking partners, every week. Please make sure you "like" our Facebook page to find our more about your local Chamber, featured members and community events. If you have a Facebook page, let us know and we will "Friend" you.



### BACC Pages Inserts

Promotional, event registration forms and other inserts are emailed to all members with each issue of BACC Pages. Make sure you check out all the pages.

If you would like to run an insert the cost is \$75 per issue.

### Good Morning Buffalo

Join us for breakfast and meet businesses at *Good Morning Buffalo* on the third Friday of each month at 7:30 am. It is an opportunity to talk about your business to approximately 25+ people. Bring your business card for prize drawings! See the schedule on page 3 for the next meeting.

# New Members

## Welcome New Members



**Chris Pearson**  
Alerus Investment Advisors  
10900 Wayzata Blvd. Suite 120  
Minnetonka 55305  
651-746-6172  
cpearsall@alermail.com  
www.aleruginvestmentadvisors.com



**Niki Frieler**  
REMAX Results  
Buffalo  
763.694.1092  
Mobile/Text: 763.442.2028  
niki.frieler@results.net  
www.results.net/niki.frieler



**Donald Drake**  
IT Wizards  
3433 Aadland Avenue NE  
Buffalo, MN 55313  
763-682-2467  
domhnaill@hotmail.com

## 2012 Board of Directors

### Officers

Randy Latzig, Chair  
Community Lawn Care, 682-6179  
rlatzig@centrasota.com

Rick Flaata, Past Chair  
Coborn's 682-2244  
storemgr2036@svharbor.com

Sue Olmscheid, Vice Chair  
Lillians, LLC 682-3050  
solmscheid@lilliansshoppe.com

Carrie Parchem, Treasurer  
Country Inn, 682-5660  
cx\_bufo@countryinns.com

### Directors

Jaime Baker, Director  
Functional Industries 233-5162  
jbaker@functionalindustries.org

Shaun Corbin, Director  
First Minnesota Bank, 682-0555  
shaunc@firstmnbank.com

Lana Fabel, Director  
Thomes Insurance Group, 682-1591  
lana@thomesinsurance.com

Chris Fredrick, Director  
City of Buffalo 682-0296  
chris.fredrick@ci.buffalo.mn.us

Paula Herda, Director  
HSI Metal Stamping, 682-1114  
Paula.herda@hsmetalstamping.com

Cheree Hoese, Director  
Commercial Realty Solutions, 682-2400  
Choese@commrealtysolutions.com

Suzie Meier, Director  
SM Website Solutions, 612-310-7972  
suzie@smwebsitesolutions.com

Mary Lynne Wolfe, Director  
Excel Physical Therapy, 682-2202  
marylynnewolfe@earthlink.net

### *Buffalo Area Chamber of Commerce & Tourism Bureau*

205 Central Ave, Buffalo, MN 55313

763-682-4902

Hours: 9 - 4 pm Mon-Fri

Closed on Thursdays

### Staff

Sally Custer, President  
sally@buffalochamber.org

Jill Steinmetz, Event Coordinator  
jill@buffalochamber.org

www.buffalochamber.org

## Good Morning Buffalo Schedule

### Third Friday of each month - 7:30 am

Jan 20 Coldwell Banker - 700 E Hwy 55  
Feb 17 Country Financial - 215 Hwy. 55 E, Suite 308  
Mar 16  
Apr 20 Hot Wok Delivery - 6 1st Avenue NE

# Expo

## 6<sup>th</sup> Annual Buffalo Chamber of Commerce

### Community Expo

March 24, 2012 • 9 am - 1 pm

Buffalo Community Middle School Gym  
1300 Hwy 25 N., Buffalo

### Exhibitor Registration Form

Company \_\_\_\_\_

Name of Booth I.D. Sign (if different from above) \_\_\_\_\_

Company Contact Name \_\_\_\_\_

Mailing Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Telephone \_\_\_\_\_ Email Contact \_\_\_\_\_

*Fee includes one boxed lunch per booth; one 8' deep x 10' wide draped booth with 3' high draped side walls; one 8' skirted table and two chairs; 7"x44" booth identification sign.*

Fees	Quantity/Amount
Member - Buffalo Chamber	\$150 per booth ___/\$_____
Non-Member	\$200 per booth ___/\$_____
<b>LATE REGISTRATION FEE AFTER 03-01-12</b>	\$ 50 per booth ___/\$_____
One boxed lunch included in fee. <b>CIRCLE ONE - Turkey or Ham</b>	
Additional boxed lunch (indicate qty.): ___ Turkey lunch(es); ___ Ham lunch(es)	\$4.50 per lunch ___/\$_____
Electricity ( <i>you provide extension cord labeled with company name</i> )	\$ 25 per booth ___/\$_____
Extra table	\$ 25 per booth ___/\$_____
Extra chair	\$ 5 per booth ___/\$_____
<b>Total</b>	<b>\$_____</b>

Method of Payment:

\_\_\_\_ Check Enclosed (Payable to Buffalo Chamber of Commerce)

\_\_\_\_ Credit Card.....Visa or MasterCard Card # \_\_\_\_\_

Expiration Date \_\_\_\_\_ CVS \_\_\_\_\_ Signature \_\_\_\_\_

Name on Card \_\_\_\_\_

Card billing address \_\_\_\_\_

Mail completed Community Expo registration forms along with full payment by March 1, 2012. Exhibit space will be assigned on a first-come, first-served basis once full payment is received. Confirmation of space and set up information will be mailed after March 12, 2012. There will be no refunds after March 1, 2012. Questions call 763-682-4902 or email Jill@buffalochamber.org.



# Christmas Event

## 6th Annual Christmas In The Park

We had a fantastic time at *Mrs. Claus's Christmas Cottage* during Deck the Halls in Downtown Buffalo and at the Chamber's 6th Annual *Christmas in the Park*! The ideal weather, warmhearted friends and the festive holiday cheer made the day perfect on Saturday, December 3.

We started the day off downtown in the old Hallmark building holiday decorated for *Mrs. Claus's Christmas Cottage*. Consumers participated in viewing a holiday train with a scavenger hunt,

shopping at Farmer's Market vendors and other retail businesses, dropping off letters for Santa and donating to the Community Center for a free wooden toy all while being serenaded by Christmas carolers. To add to the children's excitement, several costumed characters visited Mrs. Claus's Cottage throughout the day. Shoppers then continued to the downtown retailers to participate in the \$20 gift card drawing at each participating store.

We concluded the day with our 6th

Annual *Christmas in the Park* in the upper shelter in Sturges Park. We had the largest turnout we have ever had with over 500 people. Children and their families were treated to free hot chocolate, compliments of Coborn's, and cookies, compliments of Cub Foods. Children received stockings from Santa while visiting with him on his sleigh. Mayor Nauman did the honors of lighting the Christmas tree, which officially kicked off the holiday season in our beautiful city. Thank you everyone for attending!



**Thank you to all the volunteers and business partnerships that make these events possible!**

Thea & Bob Adams - Model Train

Bob Gartner

Buffalo Country Store

Buffalo Days Volunteers

Buffalo Fire Department

Buffalo Royalty

BHS Basketball Cheerleaders

Chamber Christmas Committee

Christmas Characters: Dannell Hartung, Andy

Hartung, Cami Daniels & Lucas Thomspson

City of Buffalo

Coborn's

Community Center

Cub Foods

Dale Johnson (Santa's sleigh) & Casey Mattson

Dunn Bros Coffee

Elegant Entrees

Elmer Abbas (Santa) -Golfmaster's Driving Range

Farmers Market Vendors

Park View Care Center

Paula Herda

Schultz Sisters (Carolers)

Something Savvy

Wild Marsh Golf Club



# Buffalo Days June 10-17, 2012

## Buffalo Days Parade Applications

We will be mailing the 2012 parade applications next week to those that have participated in the parade in the past. If you would like to receive an application, please contact the Chamber. The cost is \$250 unless you are a 501 (c)(3) non-profit. Buffalo Days runs June 10 – 17th.

**New for this year...**Applications are reserved on a first-come, first-served basis and are date stamped as they arrive to our office. The Buffalo Days parade is limited to 100 units. After the May 1 deadline, ALL units, including 501(c)(3) not-for-profits, will have to pay the parade fee of \$250 to participate, if space is available. Once parade units are approved and given a line-up number, parade confirmation letters will be mailed in late May/early June. Please be sure to fill out all the correct information on your application, especially vehicle type, trailer and hitch length. This footage is used when allocating space for your unit and group for parade line-up. If this information is incorrect, you risk being moved to the back of the parade in order to accommodate adequate space.

The fireworks will be on Friday, June 15 and the parade on



Saturday, June 16 at 6 p.m. We also are looking for volunteers to be on the Buffalo Days Committee. Please contact the Chamber if you are interested.

## Buffalo Days Royalty Candidates

The Buffalo Days Royalty Committee is seeking candidates for 2012-13 Buffalo Royalty Program. Young women will be chosen to serve as Ambassadors representing our community at various local and neighboring community events. If chosen scholarship funds are awarded. Candidates must meet the following qualifications: Must be between the ages of 18 and 21 years (as of September 1), a graduate of Buffalo High School, single (never married), applicant may not be pregnant nor have



children, no facial piercings and must be of good character.

If you know of someone that fits this criteria, please email Anita Underberg at [aunderbe@hotmail.com](mailto:aunderbe@hotmail.com) or Ellie Ortmann at [ellieortmann@edinarealty.com](mailto:ellieortmann@edinarealty.com). Applications due by January 15, 2012. Applications and information may also be picked up at the Chamber office.

## 2012 Kurt Weiche Memorial Award

The Kurt Weiche Memorial Award recognizes an outstanding citizen of Buffalo for their contributions, leadership and vision, and volunteer service to the community. The Award is presented during the Buffalo Days week. The recipient is featured in the Buffalo Days parade.

We are seeking candidates for the 2012 Kurt Weiche Memorial Award. Criteria to be considered when nominating a person includes: Contributions, leadership, vision, and volunteer service to the community.

A nomination form is available upon request. Please contact the Chamber if you would like to nominate someone. The deadline is February 1st.

### Past Kurt Weiche Memorial Award Recipient

- 2011 Fred Naakgteboren
- 2010 Rainer Pensky
- 2009 Ruben Bonk
- 2008 Joe Carlson
- 2007 Gordy Burkland
- 2006 Red Dorn
- 2005 Nick Miller
- 2004 Ione Olson
- 2003 Dave Robasse
- 2002 Orpha Ilstrup
- 2001 Judie Rose



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Thanks Wright County for a Great Year!

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**YOUR WRIGHT COUNTY SPECIALIST.**

contact WAYNE ELAM  
cell 763 229 4982  
office 763 682 2400  
fax 763 682 4524  
3 Highway 55 West  
Buffalo, MN 55313

# 2012 Members

Following is a list of members that have renewed their 2012 memberships dues and also new members. We are looking forward to a successful year for you and the City of Buffalo. Thank YOU for your support.

2 Guys Plumbing & Heating, Inc.	Wright County	Kjellberg Carpet One	Setterberg Jewelers
A Plus Performance	Cornerstone Wealth Management, LLC	Klatt True Value Electric & Just Ask Rental	Sole and Body Shoes & Orthotics
ABC Seamless Siding, Windows & Gutters	Country Financial	KleinBank	Sportsmen Dream Wealth Management
Adjust to Health Chiropractic	Country Inn By Carlson Buffalo	Kuzma Chiropractic	St. Francis Xavier Catholic Community
Alerus Investment Advisors	Courage Center Camps	Kwik Trip	St. John's Lutheran Church
Allina Home Oxygen & Medical Equipment	Cub Foods	Lake Ridge Care Center	State Farm Insurance/Mark Olson
BANKWEST	Culligan	Lakeview Landscapes, Inc.	Sterling Drug
Bead Bar & Boutique by Something Savvy	Culver's of Buffalo	LarsonAllen, LLP	Sunrise Assisted Living & Cottages
Bj's Deli	Dairy Queen	LifeTree Church	Szarke & Szarke Law Office
Bolton & Menk	Dale & Ione Olson	Lillians, LLC	The Costume Shoppe
Bowman Sheet Metal Heating & Air Conditioning	David Wray Automotive, Inc.	Linda's Photography	The Travel Gallery
Bridging Hope Counseling	Deb's Cleaning Service	Little Dave's Electric, Inc.	The Work Connection, Inc.
Buff - Hello Welcome Service	Dental Care Associates	Lunderby Photography, Inc.	Thomes Insurance Group
Buff 'N' Glo Car Wash	Dickson Construction LLC	M & M Express Sales & Service	Thrivent Financial for Lutherans
Buffalo - Hanover - Montrose Schools	DiOrio Companies	Marty Chiropractic Healing Ctr.	Tim's Carpet Cleaning
Buffalo Bail Bonds	DOJO Karate	Matt Legal Services, LLC	Tri-Co Tree Movers
Buffalo Chiropractic Clinic	Downtown Variety Gallery	McDonald's	Trueman Welters, Inc.
Buffalo Cinema - Five Star Cinemas	Edina Realty	Meyer-Rohlin Land Services	Twisted Iron Grille
Buffalo Clinic, PA	Edina Realty - Al Hoekstra	MidCountry Bank	United States Army
Buffalo Community Orchestra	Edina Realty - Ellie Ortmann	Midwest Electric and Generator, Inc.	Van Erp Electric, Inc.
Buffalo Companion Animal Clinic	Edina Realty - The Quady Group	Minnesota Milk Producers Association	Veolia ES Rolling Hills Landfill, Inc.
Buffalo Country Store	Edward Jones - Dave Wilson	Moon Struck School of Dance	Verizon Wireless Zone
Buffalo Eye Clinic, P.A.	Edward Jones - Mark Rethman	Morrie's Buffalo Ford/Mercury	Walmart
Buffalo Foot & Ankle Specialists	Edwin A. Sherwin, CPA	Neil's Floor Covering	Water's Edge Dog Center
Buffalo Hospital	El Molcajete Mexican Restaurante & Bar	NMC Exteriors & Remodeling	Webb Insurance Agency
Buffalo Jaycee's	Elegant Entrees	Norm's Wayside	Wells Fargo Advisors
Buffalo Lions	Excel Physical Therapy	North Hennepin Community College	Wells Fargo Home Mortgage
Buffalo Orthodontics	Exhilaration Salon & Spa	Nystrom Publishing Company, Inc.	Whirltronics, Inc.
Buffalo Rock Winery	First Minnesota Bank	Olson Chiropractic Clinic	Wild Marsh Golf Course
Buffalo Storage	Functional Industries, Inc.	Otto Associates Engineers & Land Surveyors Inc.	Wise Penny Thrift Shoppe
Buffalo Transmission & Auto Care, Inc.	Halagan Law Office	Park View Care Center	Wright Computer
Buffalo Wine & Spirits	Has San Lake Mutual Insurance Co.	Paumen Computer Services	Wright Co. Economic Development
Cenex Lake Region Co-op	Hendrickson Chiropractic & Acupuncture	Persian Business Machines	Wright County Collision
CenterPoint Energy	Hot Wok Delivery	Reliable Medical Supply, Inc.	Wright County Historical Society
Central Land Title Guarantee Co.	HSI Metal Stamping	Rhino Manufacturing Inc.	Wright County Journal-Press & The Drummer
Central MN Mental Health Ctr.	IM Marketing	Rivers of Hope	Wright Hennepin Cooperative Elect. Assn
Charter Communications	Insurance Brokers of MN, Inc.	Rotary Club of Buffalo	Wright Technical Center
Christ The King Retreat Center	Insurance Center of Buffalo	Russell Security Resource, Inc.	Your Life Chiropractic, P.A.
City of Buffalo	IT Wizards	Ryan Auto Mall	
Classic Hall Event Center	Johnson + Mattson, P.A. CPA's and Advisors	Schlenner Wenner & Co.	
Coborn's	Johnson, Larson, Peterson & Halvorson, P.A.	Schroepfel & Schroepfel Law Office	
Coldwell Banker Burnet	Kid's Haven	Send Out Cards	
Commercial Collectors, Inc.			
Commercial Realty Solutions			
Community Health Foundation of			

# Meet Our Members



## ***Sole and Body Shoes & Orthotics, Chris Husom***

The company is owned by a certified Pedorthist and Orthotist – Dan Husom. They offer free foot screening for people with any number of foot issues. They have had great success helping people with plantar fasciitis. They make custom orthotics (including leather) or can recommend an over-the-counter orthotics. They also carry nice retail products including Purple Prairie Botanical's, running shoes, stylish shoes, smart wool socks and Haflinger.

763-684-1800, [www.soleandbody.com](http://www.soleandbody.com)



## ***Coldwell Banker Burnet, Todd Urbanski***

CBB is nationally recognized for overall production and eighth in the nation out of 860 CBB offices. Specializing in residential real estate, buying and selling of lakefront, farms and land. They also handle rental properties and sell commercial real estate. They consider themselves the resource for Wright County. Whether you are buying or selling, you can go to their website and email them and someone will respond shortly thereafter.

763-682-2882, [www.cbburnet.com](http://www.cbburnet.com)



## ***Sunrise Assisted Living and Cottages of Buffalo, Judy Decker***

Since the first Sunrise community opened in 1981, the Sunrise operating philosophy has been to provide services and care to seniors following Sunrise's Principles of Service: Encouraging independence, enabling freedom of choice, preserving dignity, celebrating individuality, nurturing the spirit and involving family and friends. Today, Sunrise offers personalized care plans for those wanting assisted living or memory care.

763-682-5489, [www.sunriseseniorliving.com](http://www.sunriseseniorliving.com)



## ***MidCountry Bank, Stephanie Wisecarver***

We are a full service company that offers insurance, investments, Ag lending, mortgages, consumer installment loans, SBA loans and general banking for consumers and businesses. Stephanie says, "Call me - we have money to lend!" In 2005, they merged with MidCountry Bank and now have 23 locations. Before they merged they were called First Federal and have been a Chamber member for over 30 years.

763-682-3035, [www.midcountrybank.com](http://www.midcountrybank.com)

# Meet Our Members



## ***Send Out Cards, Connie Herzog***

*Send Out Cards* produces online greeting cards, posters, business cards, invitations and more using an extremely user-friendly inexpensive program. You have access to 500 different categories and 15,000 cards to choose from. In minutes you can choose your design and text as well as add your own photos. They also have a catalog of gift items and a dozen national gift card options that can be added to your order. You can sit in the convenience of your home and do all of your Christmas shopping without licking an envelope or sticking on stamps.

763-458-8333, [www.sendoutcards.com/76193](http://www.sendoutcards.com/76193)



## ***Edina Realty, Al Hoekstra***

"With over 30 years' experience in real estate, I know what I am doing. I have brought more people to the closing table in Buffalo than anyone else." Al gives much of his credit to his excellent office manager – Carol Hoekstra, his wife. Al recently partnered with Marci Weiche. Both have extensive knowledge about Buffalo and its growth. When asked what his hours are, he said "When I am done!"

763-614-4444, [www.alhoekstra.com](http://www.alhoekstra.com)



## ***Hot Wok Delivery, Izzy Prokop***

We have over 50 authentic Chinese food items. You can dine in, take out or we can deliver your meal to you. Watch for our coupons in the Drummer and Val Pac. We also have a punch card – after buying 10 meals you get the 11<sup>th</sup> free. We are open Monday – Saturday from 10:30 am to 8:00 pm.

763-682-1237, [www.hotwokdelivery.com](http://www.hotwokdelivery.com)



## ***Exhilaration Salon & Spa, Laura Triplett***

Exhilaration Salon & Spa offers a variety of services for your hair and body using Aveda products, the leader in environmental and wellness products and services. Their services include hair cutting, styling, coloring/texture, wax hair removal, hand and foot treatments, Aveda facials, massage, body wraps and spa packages. "Our vision is for you to encounter unsurpassed service and attention that exceeds any expectations you may have." Laura opened the store six years ago and is located in the Walmart strip center. She also has a location in Monticello.

763-684-1918, [www.exhilarationsalon.com](http://www.exhilarationsalon.com)

# Meet Our Members



## ***Commercial Collectors, Brian Armstrong***

Commercial Collectors is a family-owned business celebrating their 50 year anniversary. Jim Gilmer's father started the business, and Jim now owns and manages it. They collect outstanding debts for any size commercial company from small "Ma & Pa" to Fortune 500 companies worldwide. They are only paid on performance and pride themselves for not only collecting the claim, but also keeping the client's customer as a future customer. "We go out of their way not to burn any bridges." Many of their employees have been working there for almost 30 years. Feel free to call Brian, VP of Operations, if you have any questions. 763-675-3468, [www.commercialcollectors.com](http://www.commercialcollectors.com)



## ***Classic Hall Event Center, Deb Ackmann***

"Let us help you make your event the talk of the town!" Classic Hall Event Center, owned by Brad Burns and Clair Rood, is one of a kind. The event hall is designed to look like a town with the party in the middle of the street with a capacity of 415 people. The front entryway has a professional business atmosphere which is nice for small meetings. The back half of the main hall has beautiful classic cars on display that are for sale. You can customize your entire event -- whether it is a wedding, reception, shower, class reunions, birthdays, banquets, etc. -- by using their caterer or your own. The event/meeting can be at any time of the day including breakfast. Their office is open Mon-Wed & Fri from 10am-5pm. 320-274-2121, [www.classichallmn.com](http://www.classichallmn.com)



## ***Commercial Realty Solutions, Wayne Elam and Cheree Hoese***

What makes us different is that we are with the customer from the beginning to the end which includes planning and zoning meetings and other government agencies to make sure proper permits are obtained. We are also involved with the financing depending upon the client's needs. We are considered a full service commercial realtor, meaning we may represent both the buyer and seller. If you are considering selling your property, we will give you a free market analysis. We also handle rental properties. Wayne and Cheree each have a construction and development background in the commercial realty business. Wayne has been in the industry for 25 years and Cheree has 22 years of experience. 763-682-2400, [www.commrealtysolutions.com](http://www.commrealtysolutions.com)



## ***Studio 299, Stacy Peterson***

Studio 299 offers a full spectrum of graphic services: graphic design, website development, and vinyl graphics. I offer creative solutions for identity & branding, magazine/newspaper ads, informational brochures, annual reports, employee handbooks, direct mail marketing, website design & maintenance, banners, posters, and custom vinyl graphics just to name a few. This is one thing that makes Studio 299 different from other design firms — I do it all! No job is too big or too small. I can help with everything from business cars to box trucks!

763-355-9138, [www.studio299.com](http://www.studio299.com)

# Meet Our Members



## **David Wray Automotive, David, Colleen, Michael Wray**

David Wray Automotive is an independent family-owned and operated auto repair shop, in business for 15 years. Dave and son Michael have a combined 60 years of auto technician experience – servicing all makes and models, specializing in Subaru and European cars. From scheduled maintenance and tires to major engine work, we take pride in providing full service auto repair with the most advance computerized diagnostic technology available. We work to make repairs as convenient as possible offering after-hour drop off or pick up, and will notify you via email, phone or text to keep you informed of estimates and repair progress. Check out our CAR CARE TIPS video blog as well as coupons on our website.

763-684-1811, [www.davidwrayauto.com](http://www.davidwrayauto.com)



## **Norm's Wayside, Norm Sugden**

Norm's Wayside is known for their Detroit style pizza which is a deep dish rectangular shaped pizza. They are the only one in the area that serves this style pizza. In addition, Norm's offers a full menu with great pizza and burgers. More recently, Norm's started serving breakfast on the weekends from 9 am to 1 pm. The restaurant and bar open at 11 am Monday – Friday serving lunch and dinner, and closes at 1 am. Saturday they are open from 9 am to 1 am and Sunday 9 am to 9 pm. Happy hour is from 1 pm to 6 pm with drink specials of \$2 for domestic beers and rail drinks. Come and listen to live music on the weekends, and in the summer enjoy an outdoor band. Norm bought the building over two years ago and totally renovated it inside and out. There is also a game room with pool tables, video games and darts.

763-684-0300



## **Insurance Center of Buffalo, Gary Trogstad**

“Insurance, we do that!” Insurance Center of Buffalo writes insurance for 72 carriers. They may insure anything...whether it is for your business or personal including property, life and health. There is no client too small or too big. Their clients are contractors, retailers, light manufactures and more. Insurance Center currently is the agent for the cities of Buffalo and Rockford. With 33 years of experience, Gary prides himself on making sure you get the coverage you need in case of a loss. Hours are 8:30 am to 5 pm Monday through Friday. If you have any question or would like a quote, contact Gary.

763-682-4890, [www.insurancecenterofbuffalo.com](http://www.insurancecenterofbuffalo.com)



## **North Hennepin Community College, Char Baines**

North Hennepin Community College has been offering educational classes since 1966 and in Buffalo since 1984. The classes are currently being held at Buffalo High School. You may get your Associate of Arts degree and many prerequisite classes for nursing. There are many options for class times - either during the day, evening, weekend or online. NHCC prides itself with their excellent faculty - all faculty have a Master's degree and some have their PHD's - and their affordable class rates. They are always open to offering new classes. If there is a particular class you would like offered in Buffalo, please contact Char.

763-424-0730. [www.nhcc.edu/buffalo](http://www.nhcc.edu/buffalo)

# Meet Our Members



## ***IM Marketing, Ivy May Weimer***

With more than 10 years of hands-on experience in graphic design, marketing communications including flyers, direct mail pieces, electronic newsletters, Web Maintenance, Kindle books and more, IM Marketing is your one-stop shop to handle all your marketing needs! Is your logo over ten years old? IM Marketing can design logos and create a branding package for your business. With rapidly changing trends, many companies modify their logo and branding every few years to adapt to the times and reach more customers. If you are ready for a change and want to meet with someone that will handle the entire process from design to printing, please call me.

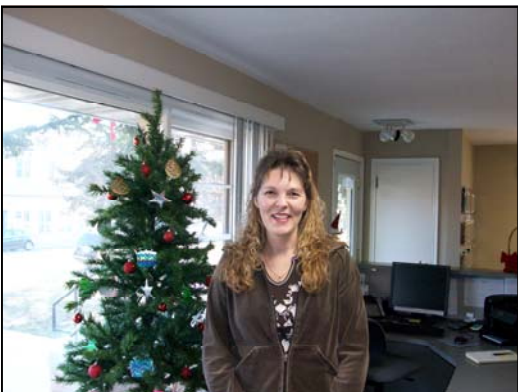
612-366-7603, [www.im-marketing.com](http://www.im-marketing.com)



## ***DOJO Karate, Chris Hourscht, Joey Dalton, John Morse***

Martial arts is an excellent way to train children how to be leaders by teaching them discipline, respect and how to focus. Chris says with that type of training the children learn how to set goals, achieve them and learn to listen to parents and teachers. Chris has over 20 years' experience in martial arts and is considered an expert in his field. Chris enjoys speaking in public and often gives talks about the benefits of martial arts, especially in elementary level classrooms. They have classes from 4pm-9pm Monday – Saturday and on Tuesday & Thursday from 11am-1pm. Their motto is, "We are for kids, adults – for life."

763-684-1000, [www.dojokarate.com](http://www.dojokarate.com)



## ***Deb's Cleaning Service, Deb Hatfield***

Deb credits her 22 years of success to knowing what the customer wants and giving it them. They have built their company on reliability, service, experience and integrity. According to Deb, "The presentation of your building or home is our number one concern. You have a business to run or a family to attend to, so let us keep the face of your business or home looking fresh and clean. A clean facility keeps you, your employees, family and visitors healthier, allowing you more time to get your job done!" They provide janitorial & residential cleaning – windows, specialty things, blinds, walls, floor stripping & waxing, and carpet cleaning. They also do construction clean-up.

763-878-2521, [www.debscleaningserv.com](http://www.debscleaningserv.com)



## ***Buffalo Rock Winery, Nicole Dietman***

Buffalo Rock Winery is an artisan-style winery owned and operated by Nicole Dietman. She started the winery two seasons ago and it has been such a hit she sold out of her inventory by the end of the fall season. Her wines are made from MN grown grapes, many of which are U of M hybrids that are winter hardy. She produces and bottles the wine onsite offering over 20 different varietals. There are 12 different grape options from sweet to dry. Nicole said, "People who tell me they are not a wine drinker, after tasting the wine, always walk out with a bottle in hand." The tasting room will open in late spring and is available for private parties or general wine tasting events. To see a list of the various wines check out her website.

763-682-9463, [www.buffalorockwinery.com](http://www.buffalorockwinery.com)